

Mahrukh Qadeer Founder & CEO

# **Market Opportunity**





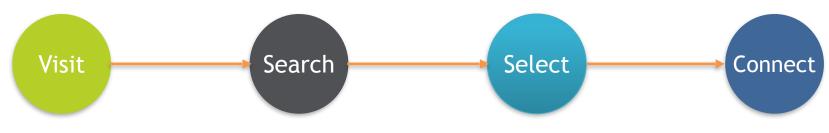
- One-stop
- Convenient & Reliable
- Intelligent Recommendation System
- Your peer recommended
- Rating & Reviews
- Local businesses/ professionals.

### We are Yelp for Pakistan

## **Market Opportunity**

Food Industry Market size: \$250M. Out of which online food industry is \$21.6M. Other service based local businesses: \$40M. Online Advertisement: \$5.74M.

## **Solution**



#### Step 1:



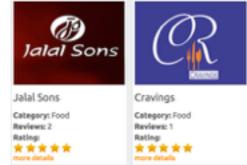


#### Step 2:



#### Step 3: Select and contact a winner from the list

#### **Best Mahirs Around**

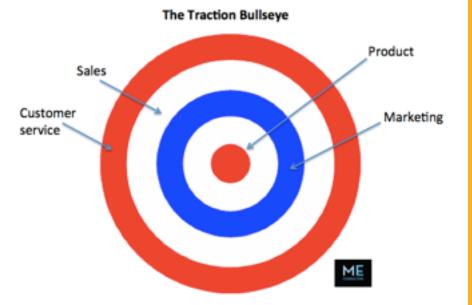


# **Traction**

### **PORTAL**:

### **MVP Pre-Marketing:**

- 4000+ businesses registrations in 4 weeks
- 400+ active users without marketing

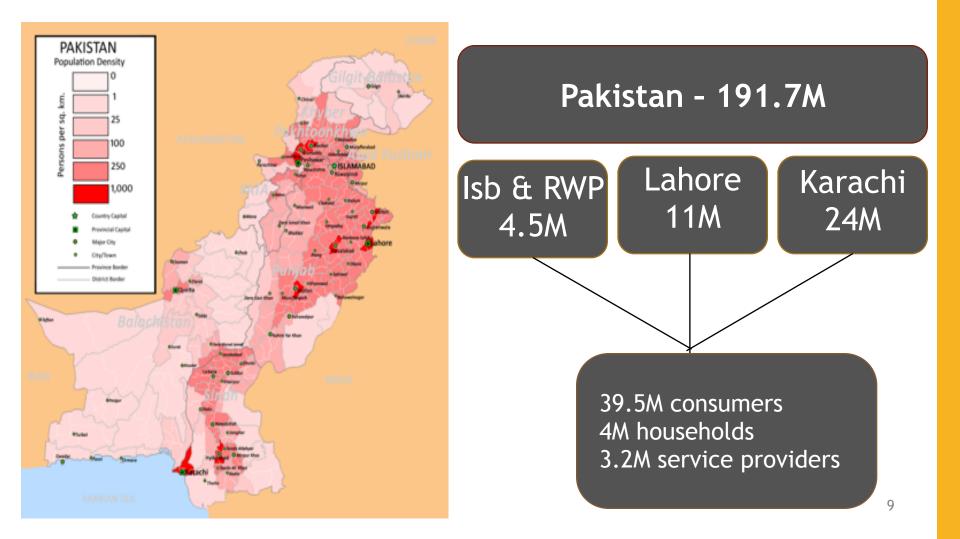






### From Tea seller to Model

# **Market Opportunity**



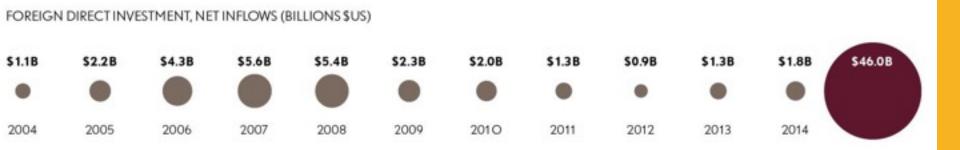
Source:

Economic Survey of Pakistan - http://www.pbs.gov.pk/sites/default/files/pslm/publications/hies2013\_14/HIES\_2013-14\_18\_03\_2015 Global Internet Maps - <u>http://www.internetsociety.org/map/global-internet-report/?gclid=CLut9-GAks4CFcFuGwodrtUKKA</u> https://en.wikipedia.org/wiki/Demographics\_of\_Karachi





#### FDI Flow to Pakistan



## Pakistan is a land of opportunity for those who are willing to take on challenges



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